BALANCE SHEET
As at Mar. 31, 2008

| No. | Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 215,373,102,272 | 221,105,858,390 |
| I | Cash \& Cash equivalents | 110 |  | 5,435,143,747 | 25,429,655,178 |
| 1 | Cash | 111 | V. 03 | 5,435,143,747 | 25,429,655,178 |
| 2 | Cash equivalents | 112 |  |  |  |
| II | Short-term financial investments | 120 |  | 0 |  |
| 1 | Short-term investments | 121 |  |  |  |
| 2 | Provision for devaluation of short-term investments (*) | 129 |  |  |  |
| III | Short-term receivables | 130 |  | 49,945,595,151 | 47,589,412,632 |
| 1 | Trade accounts receivables | 131 |  | 30,169,910,473 | 37,479,062,479 |
| 2 | Prepayment to suppliers | 132 |  | 18,262,903,105 | 12,563,392,842 |
| 3 | Short-term intercompany receivables | 133 |  |  |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  |  |  |
| 5 | Other receivables | 135 | V. 04 | 4,304,460,484 | 338,636,222 |
| 6 | Provision for short-term doubtful debts (*) | 139 |  | (2,791,678,911) | -2,791,678,911 |
| IV | Inventories | 140 |  | 157,468,022,601 | 145,651,493,669 |
| 1 | Inventories | 141 | V. 05 | 157,468,022,601 | 145,651,493,669 |
| 2 | Provision for devaluation of inventories (*) | 149 |  |  |  |
| V | Other short-term assets | 150 |  | 2,524,340,773 | 2,435,296,911 |
| 1 | Short-term prepaid expenses | 151 |  | 441,475,240 | 269,242,126 |
| 2 | VAT deductible | 152 |  | 64,105,982 | 27,789,833 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 06 | 42,767,288 | 42,767,288 |
| 5 | Other short-term assets | 158 |  | 1,975,992,263 | 2,095,497,664 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 85,331,300,630 | 64,174,613,169 |
| I | Long-term receivables | 210 |  | 0 |  |
| 1 | Long-term receivables from customers | 211 |  |  |  |
| 2 | Capital receivable from subsidiaries | 212 |  |  |  |
| 3 | Long-term inter-company receivables | 213 |  |  |  |
| 4 | Other long-term receivables | 218 |  |  |  |
| 5 | Provision for long-term doubtful debts (*) | 219 |  |  |  |
| II | Fixed assets | 220 |  | 48,392,243,827 | 45,841,216,365 |
| 1 | Tangible fixed assets | 221 | V. 07 | 26,809,239,793 | 26,271,991,710 |
|  | - Historical cost | 222 |  | 88,650,632,689 | 84,266,079,993 |
|  | - Accumulated depreciation (*) | 223 |  | (61,841,392,896) | (57,994,088,283) |
| 2 | Finance leases fixed assets | 224 | V. 08 | 911,999,120 | 1,034,565,794 |
|  | - Historical cost | 225 |  | 1,471,069,228 | 1,471,069,228 |
|  | - Accumulated depreciation (*) | 226 |  | $(559,070,108)$ | $(436,503,434)$ |
| 3 | Intangible fixed assets | 227 | V. 09 | 6,894,799,998 | 7,062,300,000 |
|  | - Historical cost | 228 |  | 7,397,300,000 | 7,397,300,000 |
|  | - Accumulated depreciation (*) | 229 |  | -502,500,002 | -335,000,000 |
| 4 | Construction in progress | 230 | V. 10 | 13,776,204,916 | 11,472,358,861 |
| III | Property investment | 240 |  | 0 | 0 |
|  | - Historical cost | 241 |  |  |  |
|  | - Accumulated depreciation (*) | 242 |  |  |  |
| IV | Long-term financial investments | 250 |  | 35,280,793,625 | 16,530,793,625 |
| 1 | Investment in subsidiaries | 251 |  |  |  |
| 2 | Investment in associate or joint-venture companies | 252 |  |  |  |
| 3 | Other long-term investments | 258 | V. 11 | 35,280,793,625 | 16,530,793,625 |
| 4 | Provision for devaluation of long-term financial investments (*) | 259 |  |  |  |
| V | Other long-term assets | 260 |  | 1,658,263,178 | 1,802,603,179 |


| 1 | Long-term prepaid expenses | 261 | V. 12 | 1,658,263,178 | 1,602,603,179 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Deferred income tax assets | 262 |  |  |  |
| 3 | Others | 268 |  |  | 200,000,000 |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 300,704,402,902 | 285,280,471,559 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 197,171,710,748 | 177,697,160,795 |
| I | Short-term liabilities | 310 |  | 183,169,246,130 | 160,137,769,341 |
| 1 | Short-term borrowing | 311 | V. 13 | 46,387,721,192 | 21,219,019,422 |
| 2 | Trade accounts payable | 312 |  | 14,124,929,123 | 23,257,623,269 |
| 3 | Advances from customers | 313 |  | 109,934,708,030 | 100,864,208,089 |
| 4 | Taxes and payable to state budget | 314 | V. 14 | 1,877,646,776 | 2,887,102,667 |
| 5 | Payable to employees | 315 |  | 3,236,559,865 | 8,341,378,006 |
| 6 | Payable expenses | 316 |  |  | 26,005,883 |
| 7 | Intercompany payable | 317 |  |  |  |
| 8 | Payable in accordance with contracts in progress | 318 |  |  |  |
| 9 | Other short-term payables | 319 | V. 15 | 7,607,681,144 | 3,542,432,005 |
| 10 | Provision for short-term liabilities | 320 |  |  |  |
| II | Long-term liabilities | 330 |  | 14,002,464,618 | 17,559,391,454 |
| 1 | Long-term accounts payable-Trade | 331 |  |  |  |
| 2 | Long-term intercompany payable | 332 |  |  |  |
| 3 | Other long-term payables | 333 |  |  |  |
| 4 | Long-term borrowing | 334 | V. 16 | 13,481,559,821 | 17,010,000,607 |
| 5 | Deferred income tax payable | 335 |  |  |  |
| 6 | Provision for unemployment benefit | 336 |  | 520,904,797 | 549,390,847 |
| 7 | Provision for long-term liabilities | 337 |  |  |  |
| B | OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 103,532,692,154 | 107,583,310,764 |
| I | Capital sources and funds | 410 | V. 17 | 103,047,022,663 | 106,823,826,273 |
| 1 | Paid-in capital | 411 |  | 90,000,000,000 | 90,000,000,000 |
| 2 | Capital surplus | 412 |  | 5,000,000,000 | 5,000,000,000 |
| 3 | Other capital of owner | 413 |  |  |  |
| 4 | Treasury stock (*) | 414 |  | -448,427,930 |  |
| 5 | Asset revaluation differences | 415 |  |  |  |
| 6 | Foreign exchange differences | 416 |  |  |  |
| 7 | Investment and development fund | 417 |  |  |  |
| 8 | Financial reserve fund | 418 |  |  |  |
| 9 | Other Fund belong to owner's equity | 419 |  |  |  |
| 10 | Retained after-tax profit | 420 |  | 8,495,450,593 | 11,823,826,273 |
| 11 | Capital for construction work | 421 |  |  |  |
| II | Budget sources | 430 |  | 485,669,491 | 759,484,491 |
| 1 | Bonus and welfare funds | 431 |  | 485,669,491 | 759,484,491 |
| 2 | Budgets | 432 | V. 23 |  |  |
|  | Budget for fixed asset | 433 |  |  |  |
|  | TOTAL RESOURCES ( $440=300+400$ ) | 440 |  | 300,704,402,902 | 285,280,471,559 |
| OFF BALANCE SHEET ITEMS |  |  |  |  |  |
| 1 Operating lease assets |  |  | 24 |  |  |
| 2 | Goods held under trust or for processing |  |  | 3,415,157,573 | 3,415,157,573 |
|  | 3 Goods received on consignment for sale |  |  |  |  |
|  | 4 Bad debts written off |  |  |  |  |
| 5 | Foreign currencies (USD) |  |  | 33,067.28 | 735.352,34 |
| 6 Subsidies of state budget |  |  |  |  |  |

INCOME STATEMENT
Quarter 1/2008

| Items | Code | Note | Quarter 1/2008 | Quarter 1/2007 |
| :--- | :---: | ---: | ---: | ---: |
| 1. Sales | 01 | VI.18 | $42,137,316,003$ | $50,900,929,046$ |
| 2. Deductions | 02 |  |  |  |
| 3. Net sales and services (10= 01-03) | 10 | VI.19 | $42,137,316,003$ | $50,900,929,046$ |
| 4. Cost of goods sold | 11 | VI.20 | $36,980,848,653$ | $45,664,781,522$ |
| 5. Gross profit $(20=10-11)$ | 20 |  | $5,156,467,350$ | $5,236,147,524$ |
| 6. Financial income | 21 | VI.21 | $78,711,423$ | $154,757,984$ |
| 7. Financial expenses | 22 | VI.22 | $78,711,423$ | $1,773,295,492$ |
| - Include: Interest expenses | 23 |  | $761,721,111$ | $1,773,295,492$ |
| 8. Selling expenses | 24 |  |  |  |
| Selling expenses | 24 A |  |  |  |
| Deferred expenses (No. 14221) | $24 B$ |  |  |  |
| 9. General \& administration expenses | 25 |  | $1,965,714,798$ | $1,588,572,853$ |
| 10. Net operating profit 30=\{20+(21-22)-(24+25)\} | 30 |  | $2,507,742,864$ | $2,029,037,163$ |
| 11. Other income | 31 |  | $463,881,457$ | $7,000,000$ |
| 12. Other expenses | 32 |  |  | 1 |
| 13. Other profit ( 40 $=$ 31 - 32) | 40 |  | $463,881,456$ | $6,999,999$ |
| 14. Profit before tax (50=30+40) | 50 |  | $2,971,624,320$ | $2,036,037,162$ |
| 15. Current corporate income tax expenses | 51 |  |  |  |
| 16. Deferred corporate income tax expenses | 52 |  |  |  |
| 17. Profit after tax $(60=50-51-52)$ | 60 |  | $2,971,624,320$ | $2,036,037,162$ |
| 18. EPS (VND/share) (*) | 70 |  |  | 0 |

## CASH FLOWS STATEMENT

Quarter 1/2008 (Direct method)

| Items | Code | Note | Quarter 1/2008 | Quarter 1/2007 |
| :---: | :---: | :---: | :---: | :---: |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 60,204,192,537 | 44,187,101,322 |
| 2. Cash paid for supplier | 2 |  | $(49,843,784,599)$ | (20,087,815,762) |
| 3. Cash paid for employee | 3 |  | $(17,698,015,486)$ | (12,458,454,794) |
| 4. Cash paid for interest | 4 |  | $(198,108,111)$ | $(1,773,295,492)$ |
| 5. Cash paid for corporate income tax | 5 |  |  | (372,731,314) |
| 6. Other receivables | 6 |  | 1,192,456,067 | 21,543,601,214 |
| 7. Other payables | 7 |  | $(3,845,797,502)$ | (27,443,447,811) |
| Net cash provided by (used in) operating activities | 20 |  | (10,189,057,094) | 3,594,957,363 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (10,294,253,505) | $(3,786,439,408)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 495,750,000 |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (12,000,000,000) |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 12,000,000,000 |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (18,750,000,000) | (7,530,793,625) |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 78,711,423 | 154,757,984 |
| Net cash used in investing activities | 30 |  | $(28,469,792,082)$ | (11,162,475,049) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | (448,427,930) |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 45,924,142,768 | 59,959,196,828 |
| 4. Cash paid to principal debt | 34 |  | (24,085,891,140) | (44,060,930,220) |
| 5. Cash paid to financial lease debt | 35 |  | $(203,181,553)$ | $(43,443,119)$ |
| 6. Dividend, profit paid for owners | 36 |  | (2,522,304,400) |  |
| Net cash (used in) provided by financing activities | 40 |  | 18,664,337,745 | 15,854,823,489 |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | (19,994,511,431) | 8,287,305,803 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 25,429,655,178 | 32,420,472,597 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 5,435,143,747 | 40,707,778,400 |

